

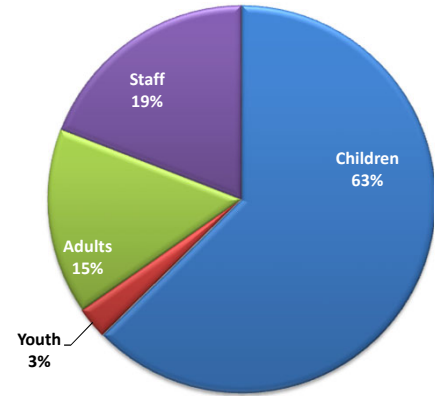
Hopkins House FY2021 Budget

HOW MANY CHILDREN, YOUTH, ADULTS AND STAFF ARE DIRECTLY IMPACTED

Children	141	63%	Individuals	225
Youth	6	3%	Cost	\$ 2,816,150
Adults	35	16%	Per Capita	\$ 12,516
Staff	43	19%		
Total	225			

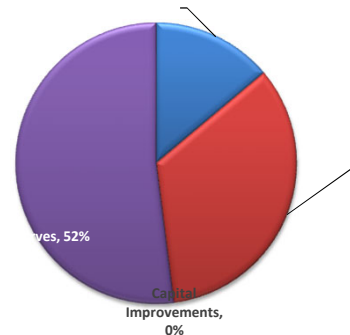
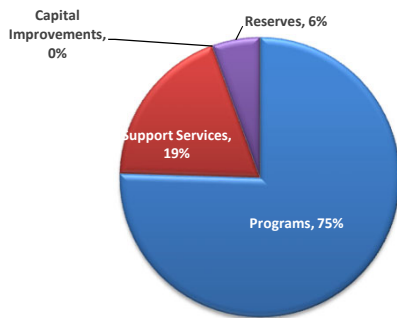
Current Yr (Projected)	293	Prior Year	\$ 11,533
Prior Yr (Actual)	336	Per Capita	\$ (983)

Budget: \$ 2,816,150



HOW THESE FUNDS ARE SHARED AMONG FUNCTIONAL UNITS

Allocation of BUDGETED FUNDS			Allocation of CONTRIBUTED FUNDS & GRANTS		
Programs	\$ 2,125,261	75%	Programs	\$ 41,688	14%
Support Services	\$ 534,889	19%	Support Services	\$ 102,312	34%
Capital Improvements	\$ -	0%	Capital Improvements	\$ -	0%
Reserves	\$ 156,000	6%	Reserves	\$ 156,000	52%



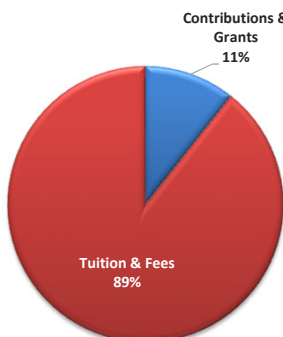
WHERE THESE FUNDS COME FROM

WHERE THESE FUNDS GO

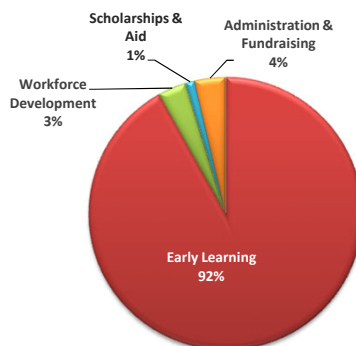
Sources	%	Amounts	Community Outreach	Early Learning	Workforce Development	Summer Camp	Scholarships & Aid	Administration & Fundraising
Contributions & Grants	11%	\$ 300,000	\$ -	\$ 85,000	\$ 82,188	\$ -	\$ 30,500	\$ 102,312
Tuition & Fees	89%	\$ 2,516,150	\$ -	\$ 2,504,150	\$ 12,000	\$ -	\$ -	\$ -
Other (Investments)	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total		\$ 2,816,150	\$ -	\$ 2,589,150	\$ 94,188	\$ -	\$ 30,500	\$ 102,312

WHAT THESE FUNDS SUPPORT	Amount	Percentage
Direct Services / Programs	\$2,713,838	96%
Administration	\$102,312	4%

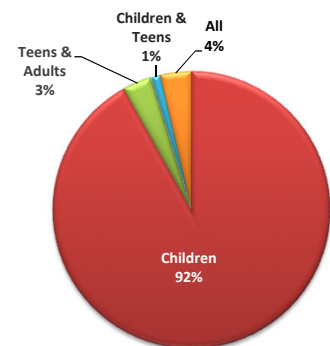
WHO THESE FUNDS BENEFIT	Staff	Children	Teens & Adults	Adolescents	Children & Teens	All



Where these Funds Come From



Where these Funds Go



Who these Funds Benefit

A	B	C	D	E	
	PRIOR YEAR BUDGET	BUDGET	CHANGE	% CHANGE	
EXPENDITURES					
1	Salaries & Wages	\$1,610,327	\$ 1,744,923	\$134,596	8%
2	Fringe Benefits	\$111,114	\$ 120,400	\$9,286	8%
3	Payroll Taxes	\$114,334	\$ 123,890	\$9,556	8%
4	Sub-total:	\$1,835,775	\$ 1,989,213	\$153,438	8%
5	Professional Fees	\$42,500	\$ 81,500	\$39,000	92%
6	Supplies	\$142,905	\$ 107,000	(\$35,905)	-25%
7	Telephone Service	\$6,150	\$ 25,750	\$19,600	319%
8	Postage	\$800	\$ 2,300	\$1,500	188%
9	Utilities & Occupancy	\$286,238	\$ 265,400	(\$20,838)	-7%
10	Marketing & Advertising	\$3,500	\$ 9,200	\$5,700	163%
11	Printing	\$3,750	\$ 1,650	(\$2,100)	-56%
12	Travel	\$4,600	\$ 2,100	(\$2,500)	-54%
13	Conferences & Training	\$0	\$ 500	\$500	0%
14	Special Events	\$5,000	\$ 5,000	\$0	0%
15	Membership Dues	\$2,000	\$ 1,650	(\$350)	-18%
16	Tuition Assistance	\$58,000	\$ 34,500	(\$23,500)	-41%
17	Services	\$8,447	\$ 7,102	(\$1,345)	-16%
18	Insurances	\$24,015	\$ 494	(\$23,521)	-98%
19	Equipment/Depreciation	\$114,000	\$ -	(\$114,000)	-100%
20	Mortgage Interest	\$137,550	\$ 95,000	(\$42,550)	-31%
21	Sub-total:	\$839,455	\$ 639,146	(\$200,309)	-24%
22	Inkind Contributions Adjustment	\$2,551	\$ -	(\$2,551)	-100%
23	Total Expenditures:	\$2,677,781	\$ 2,628,359	(\$49,422)	-2%
REVENUES					
24	Contributions & Bequests	\$142,422	\$ 116,422	(\$26,000)	-18%
25	Foundations	\$58,000	\$ 55,000	(\$3,000)	-5%
26	Special Events	\$25,000	\$ 25,000	\$0	0%
27	1939 Society	\$19,390	\$ 19,390	\$0	0%
28	Government Contracts	\$155,188	\$ 84,188	(\$71,000)	-46%
29	Fees & Tuitions	\$2,625,000	\$ 2,516,150	(\$108,850)	-4%
30	Investment Income	\$1,250	\$ -	(\$1,250)	-100%
31	Miscellaneous	\$125	\$ -	(\$125)	-100%
32	In-Kind Contributions	\$2,551	\$ -	(\$2,551)	-100%
33	Sub-total:	\$3,028,926	\$ 2,816,150	(\$212,776)	-7%
34	United Way	\$0	\$ -	\$0	0%
35	Sub-total:	\$3,028,926	\$ 2,816,150	(\$212,776)	-7%
36	Total Revenues:	\$3,048,355	\$ 2,816,254	(\$232,101)	-8%
37	NET Less Reserves	\$370,574	\$ 187,895	(\$182,679)	-49%
38	Reserve Fund	(\$78,000)	\$ (156,000)	(\$78,000)	-100%
39	Capital Improvement Fund	(\$25,000)	\$ -	\$25,000	100%
40	Prior Year Net Cash Adj	\$130,000	\$ -	(\$130,000)	100%
41	NET	\$162,574	\$ 55,895	(\$106,679)	-66%



HOPKINS HOUSE

ANNUAL OPERATING BUDGET Fiscal 2021

For the fiscal year from July 1 to June 30

BUDGET & PERSONNEL POLICY COMMITTEE

Brandon Scott
Treasurer & Committee Chair
Wayne Wright
Assistant Treasurer & Committee Vice Chair

Brent Hawkins
J. Glenn Hopkins
Willard Jasper
Clarence Johnson

OFFICE OF FINANCE & OPERATIONS

Kevin Abramson
Junior Bookkeeper

EXECUTIVE OFFICERS

J. Glenn Hopkins
President/CEO

Headquarters
5904 Richmond Hwy - Suite 525
Suite 525
Alexandria, VA 22303
Incorporated in the Commonwealth of Virginia

www.HopkinsHouse.org