

	PRIOR YEAR BUDGET	BUDGET	CHANGE	% CHANGE
EXPENDITURES				
Salaries & Wages	\$2,713,839	\$2,901,689	\$187,850	7%
Fringe Benefits	\$187,255	\$200,217	\$12,962	7%
Payroll Taxes	\$214,393	\$229,233	\$14,840	7%
Sub-total:	\$3,115,488	\$3,331,139	\$215,651	7%
Professional Fees	\$129,500	\$119,500	(\$10,000)	-8%
Supplies	\$450,000	\$424,200	(\$25,800)	-6%
Telephone Service	\$36,550	\$35,100	(\$1,450)	-4%
Postage	\$5,820	\$5,820	\$0	0%
Utilities & Occupancy	\$378,095	\$481,895	\$103,800	27%
Marketing & Advertising	\$31,000	\$38,500	\$7,500	24%
Printing	\$25,750	\$18,250	(\$7,500)	-29%
Travel	\$9,500	\$11,500	\$2,000	21%
Conferences & Training	\$8,000	\$8,000	\$0	0%
Special Events	\$68,500	\$61,000	(\$7,500)	-11%
Membership Dues	\$3,000	\$3,000	\$0	0%
Tuition Assistance	\$58,950	\$75,950	\$17,000	29%
Services	\$87,702	\$89,202	\$1,500	2%
Insurances	\$35,555	\$35,000	(\$555)	-2%
Equipment/Depreciation	\$135,000	\$135,000	\$0	0%
Mortgage Interest	\$102,500	\$102,500	\$0	0%
Sub-total:	\$1,565,422	\$1,644,417	\$78,995	5%
Inkind Contributions Adjustment	\$2,551	\$2,551	\$0	0%
Total Expenditures:	\$4,683,461	\$4,978,107	\$294,646	6%
REVENUES				
Contributions & Bequests	\$290,000	\$494,812	\$204,812	71%
Foundations	\$75,000	\$125,000	\$50,000	67%
Special Events	\$150,000	\$150,000	\$0	0%
Memberships	\$25,000	\$50,000	\$25,000	100%
Government Contracts	\$238,500	\$180,188	(\$58,312)	-24%
Fees & Tuitions	\$3,890,750	\$4,035,915	\$145,165	4%
Investment Income	\$1,250	\$1,250	\$0	0%
Miscellaneous	\$250	\$250	\$0	0%
In-Kind Contributions	\$2,551	\$2,551	\$0	0%
Sub-total:	\$4,673,301	\$5,039,966	\$366,665	8%
United Way	\$0	\$0	\$0	0%
Sub-total:	\$4,673,301	\$5,039,966	\$366,665	8%
Total Revenues:	\$4,673,301	\$5,039,966	\$366,665	8%
NET Less Reserves				
	(\$10,160)	\$61,859	\$72,018	-709%
Reserve Fund	(\$50,000)	(\$40,000)	(\$10,000)	-20%
Capital Improvement Fund	(\$10,000)	(\$10,000)	\$0	0%
Net Cash Adjustment	\$74,000			
NET	\$3,840	\$11,859	\$8,019	209%



HOPKINS HOUSE

GENERAL FUND BUDGET Fiscal 2016-2017

July 1 to June 30.

BUDGET & PERSONNEL POLICY COMMITTEE

Richard R. Belle Isle

Treasurer & Committee Chair

Willard Jasper

Assistant Treasurer & Committee Vice Chair

Alvin Butler, Jr.

Vice President & Chief Operating Officer

James L. Banks, Jr.

Tom Fonseca

Clarence Johnson

Juliette McNeil

GENERAL SERVICES DEPARTMENT

Adam Mann

Director, Operations & Finance

Shantee Caston

Administrative Assistant, Finance and Operations

Stefanie Brackett

Business Officer (Helen Day Preschool Academy)

Alex Meruvia

Business Officer (Innovative Preschool Academy)

Sheila Thomas

Business Officer (James L. & Juliette McNeil Preschool Academy)

Matthew Anderson

Maintenance Engineer

EXECUTIVE OFFICE

J. Glenn Hopkins

President/CEO

Alvin Butler, Jr.

Vice President & Chief Operating Officer

Ted Lewis

Assistant VPI/Executive Director, Hopkins House Fund

5904 Richmond Hwy - Suite 525

Suite 525

Alexandria, VA 22303

Hopkins House is an IRS 501(c)3 nonprofit organization, incorporated in the Commonwealth of Virginia.

www.HopkinsHouse.org